

Case Study



The Kroger Company spans many states with store formats that include grocery and multi-department stores, convenience stores and mall jewelry stores. They operate under nearly two dozen banners, all of which share the same belief in building strong local ties and brand loyalty with our customers.

Ralph's is a division of Kroger that has embraced the InvoiceWorks application. They have an Accounts Payable staff that is entirely union based. With that said, it is very hard for them to eliminate headcount, so they run very lean. When they have spikes in activity, they borrow data entry individuals from other departments or temps. They of course are charged for these individuals. With the InvoiceWorks application, they were able to eliminate the need to bring over those individual resulting in more than \$127,000 over the course of a year. That is an easy to see direct savings resulting from their use of the tool. If we extrapolate that out, we can show that they actually saved more than \$700,000 that year, for the division through InvoiceWorks. It is estimated that Kroger has saved over \$2 million in a year through implementing InvoiceWorks.

Take a look at the numbers

Task	Cost	Cost using InvoiceWorks
Mailroom	\$0.20	\$0.00
Copies	\$0.40	\$0.00
Matching, Routing & Approval	\$4.90	\$0.45
Data Entry	\$1.60	\$0.00
Vendor Inquiry / Dispute	\$2.15	\$0.25
Finding/Replacing Lost Invoices	\$0.20	\$0.00
Keying Errors, Lost Discounts, Vendor Relations	\$0.55	\$0.00
InvoiceWorks Fee	\$0.00	\$1.15
Total	\$10.00	\$1.85



the Magic?

From the Chart

Cost AFTER is about 19% of the cost of processing a typical invoice BEFORE

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